Logan County Ambulance Meeting Blue Room – Logan County Safety Complex November 1, 2012

Present: Rick Aylesworth; Terry Carlton; Bob Farmer; Kevin Bateman; Gene Rohlfs; Chuck Ruben

Absent:

Guests: Dan Fulscher; Terry Storer; Steve Siltman; Dan Dean; Doug Brooks; Bob Thomas

Mr. Aylesworth called the meeting to order at 7:15 pm.

A <u>motion</u> was made by Mr. Carlton, seconded by Mr. Bateman to approve the minutes from October, 2012 as printed. Motion passed.

Mr. Siltman presented the October call report.

Quarterly Budget Report – Mr. Siltman reported it appears approximately \$53,000 will be left at the end of the year. September shows a \$6,400 loss, but the current fiscal year shows a profit of \$40,522.16.

One bill had sales tax charges. Mr. Siltman indicated he would get that charge removed. A <u>motion</u> was made by Mr. Rohlfs, seconded by Mr. Farmer, to approve the bills. Motion passed.

Vehicle Status Report – Mr. Siltman reported one rig is currently in the shop for fuel injector problems. All other rigs are currently in good working order.

## Old Business:

Mr. Siltman discussed the potential resolution and referendum to increase the ambulance levy. Questions were raised that have not been resolved. Those questions will be addressed so this issue, if approved by the Board, can be placed on the April ballot.

## New Business:

Mr. Siltman discussed budget planning for the coming year. In order to present a balanced budget, it appears rates would need to be raised 20%. If Congress does not take action prior to January 1<sup>st</sup>, the reimbursement rate for Medicare will be cut by as much as 4.5%. The rate paid by Department of Public Health for Medicaid will be reduced by 2.7%. Medicare revenues accounted for more than \$900,000 in total revenues. That cut will result in a loss of at least \$40,000 annually. The loss from Medicaid would be approximately \$2,700 annually. He provided comparisons to the call rates being charged by other area counties with non-profit ambulance services. A typical Logan County advanced life support 9-1-1 call base rate is \$740. Fulton County charges \$931 and Havana charges \$955.30. Some companies' rates are profoundly higher than those being charged in Logan County. In order to make up the losses from Medicare and Medicaid cuts, it would be necessary to raise rates to make up the difference from the 20% of individuals who are insured. No merit raises have been granted by the agency, and not every employee has even gotten a cost of living increase.

LCPA previously submitted a budget request for FY 2013 for \$127,890. Mr. Siltman reported there is the potential to purchase an additional ambulance from the same department the most recent ambulance was purchased from. He is requesting funding be left with the agency in order to fund this purchase after the first of the year. The four diesel Ford rigs they have currently have had lots of repair needs. They would prefer to eliminate two of those rigs with these two units. The association does not have funds to purchase new ambulances at this point and this would be a reasonable solution. Mr. Ruben did not feel budget amendments were necessary, since there is sufficient fund balance for this situation.

A <u>motion</u> was made by Mr. Ruben, seconded by Mr. Farmer, to adjourn the meeting. Motion passed. Meeting adjourned at 7:52 pm.